

YouGov / NFU Mutual Survey Results

Sample Size: 2100

Fieldwork: 4th - 7th December 2009

[Total		Age				Social	Grade				Re	gion					
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	ABC1	C2DE	North	Midlands	East	London	South	Wales	Scotland	Northern Ireland
Unweighted Base	2100	1086	1014	215	464	401	350	670	1122	978	460	301	192	287	533	96	180	51
All UK adults	2100	1010	1090	252	371	382	348	748	1155	945	502	336	195	260	466	103	178	59
Are you cutting back on any personal finance products in order to save money?				_							_							
Yes, I am	36%	36%	37%	32%	34%	37%	44%	36%	35%	38%	39%	37%	35%	36%	34%	35%	36%	43%
No, I am not	64%	64%	63%	68%	66%	63%	56%	64%	65%	62%	61%	63%	65%	64%	66%	65%	64%	57%
In which of the following ways are you cutting back on personal finance products in order to save money? [Please tick all that apply]																		
Unweighted Base	716	375	341	54	146	144	150	222	359	357	172	108	66	90	166	32	63	19
All UK adults who are cutting back on any personal finance products to save money	766	364	402	80	124	141	153	269	409	357	198	124	68	94	157	36	65	25
Switched car insurance to third party	5%	5%	402 5%	10%	4%	4%	6%	4%	3%	7%	8%	7%	2%	94 5%	2%	3%	3%	23 5%
Reduced/ stopped life insurance	13%	16%	10%	4%	12%	13%	17%	13%	10%	16%	12%	13%	14%	6%	14%	20%	20%	4%
Reduced/ stopped buildings insurance	5%	6%	4%	3%	2%	6%	4%	8%	5%	6%	8%	3%	4%	3%	8%	4%	3%	-
Reduced/ stopped contents insurance	9%	12%	6%	3%	6%	10%	10%	10%	9%	8%	8%	10%	2%	7%	12%	5%	14%	-
Reduced/ stopped pension payments	18%	22%	14%	14%	15%	28%	19%	15%	23%	12%	18%	21%	9%	13%	23%	24%	17%	8%
Taking a mortgage holiday (e.g. where your lender allows you a month off from paying)	5%	4%	5%	9%	9%	5%	6%	1%	5%	4%	3%	8%	4%	5%	5%	9%	4%	-
Reduced/ stopped regular saving	45%	42%	47%	14%	41%	54%	46%	51%	49%	40%	44%	47%	50%	41%	48%	36%	49%	28%
Trying to cut down my expenses (e.g. heating, fuel and general spending)	72%	71%	73%	55%	64%	73%	74%	79%	72%	72%	75%	78%	65%	60%	72%	71%	70%	81%
Cancelled my credit card	21%	21%	20%	24%	24%	22%	22%	17%	20%	22%	17%	22%	24%	22%	22%	30%	16%	20%
Changed my saving and investment pattern in order to have																		
more liquid cash	19%	24%	15%	13%	16%	19%		21%	20%	18%	18%	20%	18%	21%	22%	17%	21%	11%
Cancelled my insurance (e.g. pet/ health/ gadget)	15%	14%	15%	12%	13%	19%	19%	11%		16%	13%	18%	15%	15%	14%	12%	14%	22%
Other	9%	8%	9%	16%	13%	7%	8%	6%	8%	9%	7%	8%	9%	7%	11%	10%	10%	9%



YouGov / NFU Mutual Survey Results

Sample Size: 2100

Fieldwork: 4th - 7th December 2009

[Total			Working	g Status					Children in Household						
	Base	Working full time	Working part time	Full time student	Retired	Un- employed	Not working/ Other	Married/ Civil Partnership	Living as married	Separated/ Divorced	Widowed	Never Married	0	1	2	3+
Unweighted Base	2100	1069	276	121	356	66	212	996	291	170	57	553	1488	290	206	57
All UK adults	2100	1019	284	121	394	66	216	1017	269	178	74	528	1475	308	200	57
Are you cutting back on any personal finance products in order to save money?																
Yes, I am	36%	38%	41%	20%	32%	44%	40%	38%	36%	41%	27%	35%	36%		36%	30%
No, I am not	64%	62%	59%	80%	68%	56%	60%	62%	64%	59%	73%	65%	64%	60%	64%	70%
In which of the following ways are you cutting back on personal finance products in order to save money? [Please tick all that apply]																
Unweighted Base	716	374	103	24	105	27	83	354	93	65	17	176	489	113	70	19
All UK adults who are cutting back on any personal finance					100				07	70	•	10.1	500	101	70	
products to save money Switched car insurance to third party	766	386	115	24	126	29	86	383	97	72	20	184	526	124	72	17
Reduced/ stopped life insurance	5% 13%	5% 14%	5% 10%	7% 5%	3% 9%	11% 17%	4% 18%	5% 16%	2% 8%	6% 13%	12% 1%	6% 11%	4% 14%	10% 13%	8% 9%	- 11%
Reduced/ stopped hie insurance Reduced/ stopped buildings insurance	13% 5%	14% 6%	3%			17%	18% 5%	7%	8% 3%	2%	-	4%	14% 6%	4%	9% 6%	11%
Reduced/ stopped buildings insurance Reduced/ stopped contents insurance	5% 9%	6% 11%	3% 6%	-	6% 7%	1%	5% 6%	7% 10%	3% 6%	2% 14%	- 7%	4% 6%	6% 10%	4% 7%	6% 5%	- 1%
Reduced/ stopped contents insurance	9% 18%	23%	6% 15%	- 9%	7% 4%	25%	0% 21%	20%	6% 17%	22%	-	6% 15%		15%		
Taking a mortgage holiday (e.g. where your lender allows you a	10 %	23%	1376	9%	4 70	23%	2170	20%	1770	2270	-	13%	10 70	13%	23%	24%
month off from paying)	5%	7%	6%	-	1%	-	3%	6%	6%	6%	-	2%	4%	2%	9%	19%
Reduced/ stopped regular saving	45%	44%	44%	12%	46%	58%	52%	47%	48%	58%	31%	37%	46%	46%	37%	45%
Trying to cut down my expenses (e.g. heating, fuel and general																
spending)	72%	72%	69%	28%	77%	69%	80%	75%	68%	88%	77%	61%	72%	74%	74%	63%
Cancelled my credit card	21%	25%	19%	31%	13%	10%	16%	22%	20%	15%	19%	21%	18%	33%	29%	10%
Changed my saving and investment pattern in order to have more liquid cash	19%	19%	22%	8%	23%	20%	17%	20%	24%	16%	30%	17%	19%	20%	24%	
Cancelled my insurance (e.g. pet/ health/ gadget)	19% 15%	19%	22% 18%	8% 5%	23% 11%	20% 14%	16%	20% 17%	24% 14%	16%	30% 4%	12%			24% 14%	- 19%
Other	15% 9%	7%	5%	5% 37%	11%	14%	10%	8%	7%	14%	4% 8%	12%	14 <i>%</i> 8%	8%	14 <i>%</i> 8%	19% 16%
Outer	370	170	0 /0	5170	1170	12 /0	1070	070	170	1 /0	070	1770	070	0 /0	0 /0	1070



	Total	Ge	nder			Age		Social Grade Region										
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	ABC1	C2DE	North	Midlands	East	London	South	Wales	Scotland	Northern Ireland
Unweighted Base	2100	1086	1014	215	464	401	350	670	1122	978	460	301	192	287	533	96	180	51
All UK adults	2100	1010	1090	252	371	382	348	748	1155	945	502	336	195	260	466	103	178	59

Have you switched any financial services providers as a

result of the i	recession?
-----------------	------------

Yes, I have	13%	14%	12%	7%	15%	14%	16%	12%	15%	11%	14%	14%	15%	12%	12%	15%	11%	13%
No, I have not	87%	86%	88%	93%	85%	86%	84%	88%	85%	89%	86%	86%	85%	88%	88%	85%	89%	87%

All figures, unless otherwise stated, are from YouGov Plc.



	Total			Workin	g Status				М	arital Status			Children in Household			
	Base	Working full time	Working part time	Full time student	Retired	Un- employed	Not working/ Other	Married/ Civil Partnership	Living as married	Separated/ Divorced	Widowed	Never Married	0	1	2	3+
Unweighted Base	2100	1069	276	121	356	66	212	996	291	170	57	553	1488	290	206	57
All UK adults	2100	1019	284	121	394	66	216	1017	269	178	74	528	1475	308	200	57
Have you switched any financial services providers as a result of the recession?		_											_			
Yes, I have	13%	14%	16%	6%	13%	13%	11%	15%	14%	13%	9%	9%	12%	16%	15%	16%
No, I have not	87%	86%	84%	94%	87%	87%	89%	85%	86%	87%	91%	91%	88%	84%	85%	84%

All figures, unless otherwise stated, are from YouGov Plc.