

## Understand and target key consumer segments

YouGov are constantly capturing large amounts of data from millions of individuals from our global panel. We collect and connect data on brand usage and perception, lifestyle, hobbies and interests, and media and social media consumption.

By using YouGov Profiles brands and their agencies can access all this data and explore and understand consumer segments with greater granularity and accuracy than ever before.

YouGov Profiles is updated every week!



### WHAT CORE DATA IS AVAILABLE IN YOUTGOV PROFILES?



#### DEMOGRAPHICS

General demographic makeup, house type, economic situation, education, occupation and personal and household income.



#### POLITICS

News interest and opinion on political topics such as EU, climate change, euthanasia, cannabis, surveillance etc.



#### BRAND USAGE AND PERCEPTIONS

Understand usage and perception of 200 brands on metrics such as awareness, usage, image, purchase intent, ad awareness, publicity scale and word of mouth.



#### MEDIA

Media consumption, interest in new technology and device and app usage. Opinion on media and advertising and mobile and social media usage.



#### CONSUMER AND LIFESTYLE

Lifestyle, sport activities and hobbies, holiday types, internet usage and online shopping, consumer attitudes and grocery shopping.



#### PERSONALITY AND HEALTH

Attitudes to beauty, fashion, career and belief, training and health.





**12%**  
of the population

## Early adopter of technology

To help you understand YouGov Profiles we've delved into Profiles to analyse the early adopter of technology.



**47%**

People tend to ask me for advice before buying things  
(vs 18% of nation)



are male  
(vs 49% of nation)



are aged 18-29  
(vs 19% of nation)



Higher university degree  
(vs 7% of nation)

## Why use YouGov Profiles



Profile advanced segments quickly. Understand in more depth the key differences between the satisfied and dissatisfied customers of a brand.



Formulate more relevant and targeted communications. Develop propositions and messages that are unique to different segments and maximize cut-through.



Design tailored channel strategies. Find the channels that are most likely to drive consumer interaction with brands

