

Total	How many people are employed in your organisation in the UK?							
	0-49	50-249	250-499	500-4,999	5,000+	DK	SME	large
A	E	F	G	H	I	J	K	L

If the UK were to leave the European Union, what do you believe the impact would be for the UK as a whole in the following areas? Access to EU markets

Base	403	83	76	36	123	65	1	159	224
Significant positive impact	1%	2% L*	1% *	- *	- *	- *	- **	2% L	-
Slight positive impact	0%	- *	1% *	- *	- *	- *	- **	1% *	-
No impact	11%	11% *	11% *	14% *	14% *	6% *	- **	11% *	12% *
Slight negative impact	37%	37% *	33% *	36% *	37% *	40% *	100% **	35% *	38% *
Significant negative impact	49%	45% *	54% *	50% *	48% *	54% *	- **	49% *	50% *
Don't know	1%	5% L*	- *	- *	1% *	- *	- **	3% *	0% *
N/A	0%	- *	- *	- *	1% *	- *	- **	- *	0% *
Net: POSitive Impact	1%	2% L*	3% L*	- *	- *	- *	- **	3% L	-
Net: Negative Impact	86%	82% *	87% *	86% *	85% *	94% E*	100% **	84% *	88% *

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A	E	F	G	H	I	J	K	L

If the UK were to leave the European Union, what do you believe the impact would be for the UK as a whole in the following areas? Access to non-EU markets

Base	403	83	76	36	123	65	1	159	224
Significant positive impact	1%	1%	1%	-	-	-	-	1%	-
		*	*	*		*	**		
Slight positive impact	13%	16%	9%	17%	12%	14%	-	13%	13%
		*	*	*		*	**		
No impact	40%	41%	46%	42%	39%	34%	-	43%	38%
		*	*	*		*	**		
Slight negative impact	28%	27%	24%	25%	33%	28%	100%	25%	30%
		*	*	*		*	**		
Significant negative impact	14%	10%	14%	17%	11%	23%	-	12%	15%
		*	*	*		EHK*	**		
Don't know	3%	6%	1%	-	4%	2%	-	4%	3%
		*	*	*		*	**		
N/A	1%	-	4%	-	2%	-	-	2%	1%
		*	*	*		*	**		
Net: POsitive Impact	13%	17%	11%	17%	12%	14%	-	14%	13%
		*	*	*		*	**		
Net: Negative Impact	42%	36%	38%	42%	43%	51%	100%	37%	45%
		*	*	*		*	**		

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A	E	F	G	H	I	J	K	L

If the UK were to leave the European Union, what do you believe the impact would be for the UK as a whole in the following areas? Ability to participate in EU supply chains

Base	403	83	76	36	123	65	1	159	224
Significant positive impact	1%	2% L*	- *	- *	-	- *	- **	1%	-
Slight positive impact	0%	- *	1% *	- *	-	- *	- **	1%	-
No impact	14%	16% *	12% *	19% *	16%	8% *	- **	14%	14%
Slight negative impact	44%	37% *	47% *	47% *	46%	40% *	100% **	42%	45%
Significant negative impact	38%	39% *	37% *	33% *	34%	51% H*	- **	38%	39%
Don't know	2%	6% L*	1% *	- *	2%	2% *	- **	4%	1%
N/A	1%	- *	1% *	- *	2%	- *	- **	1%	1%
Net: POsitive Impact	1%	2% L*	1% *	- *	-	- *	- **	2% L	-
Net: Negative Impact	82%	76% *	84% *	81% *	80%	91% EK*	100% **	80%	83%

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A	E	F	G	H	I	J	K	L

If the UK were to leave the European Union, what do you believe the impact would be for the UK as a whole in the following areas? Ability to participate in non-EU supply chains

Base	403	83	76	36	123	65	1	159	224
Significant positive impact	1%	1%	1%	-	1%	-	-	1%	0%
		*	*	*		*	**		
Slight positive impact	10%	11%	5%	14%	13%	6%	-	8%	11%
		*	*	*		*	**		
No impact	42%	42%	43%	47%	41%	38%	-	43%	41%
		*	*	*		*	**		
Slight negative impact	31%	30%	32%	28%	28%	32%	100%	31%	29%
		*	*	*		*	**		
Significant negative impact	12%	8%	12%	11%	11%	20%	-	10%	13%
		*	*	*		EK*	**		
Don't know	4%	7%	4%	-	5%	3%	-	6%	4%
		*	*	*		*	**		
N/A	1%	-	3%	-	2%	-	-	1%	1%
		*	*	*		*	**		
Net: POsitive Impact	11%	12%	7%	14%	14%	6%	-	9%	12%
		*	*	*		*	**		
Net: Negative Impact	42%	39%	43%	39%	39%	52%	100%	41%	43%
		*	*	*		*	**		

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A	E	F	G	H	I	J	K	L

If there was a referendum tomorrow, what result would be in the best interest of your business?

Base	406	84	76	36	125	65	1	160	226
The UK staying in the EU	78%	74% *	80% *	75% *	74%	86% *	100% **	77%	78%
The UK leaving the EU	10%	13% *	9% *	14% *	10%	5% *	- **	11%	9%
Don't know	12%	13% *	11% *	11% *	15%	9% *	- **	12%	13%

Total	How many people are employed in your organisation in the UK?							
	0-49	50-249	250-499	500-4,999	5,000+	DK	SME	large
A	E	F	G	H	I	J	K	L

Thinking as a business, which of the following areas, if any, do you think the government should prioritise for ref

	Base	403	83	76	36	123	65	1	159	224
Ensuring that all countries in the EU implement the rules evenly to create a level playing field in the single market	39%	45%	36%	50%	37%	32%	-	40%	38%	
		*	*	*	*	*	**			
Ensuring the Single Market is completed in new areas such as services or digital commerce	14%	20%	9%	8%	10%	28%	-	15%	15%	
		FH*	*	*		FGHKL*	**			
Repatriating the responsibility for making the rules in key areas to ensure the UK has control	33%	39%	47%	25%	31%	22%	-	43%	27%	
		I*	GHIL*	*	*	*	**	HIL		
Ensuring that the UK government itself does not 'gold plate' EU legislation (making regulations tougher in the UK than in other EU countries)	46%	35%	42%	61%	50%	48%	100%	38%	51%	
		*	*	EK*	E	*	**		EK	
Establishing a new balance between members of the Eurozone and members who are outside it, such as the UK	12%	13%	13%	3%	11%	12%	-	13%	10%	
		*	*	*	*	*	**			
Negotiating Free Trade Agreements with non-EU countries such as Japan and the United States	30%	27%	29%	28%	35%	28%	-	28%	32%	
		*	*	*	*	*	**			
Driving through structural reforms to increase competitiveness of the EU as a whole	36%	36%	33%	28%	33%	55%	100%	35%	38%	
		*	*	*		EFGHKL*	**			
Working with the EU to reduce the amount of regulation that businesses have to comply with	39%	37%	41%	47%	37%	40%	-	39%	40%	
		*	*	*	*	*	**			
Increasing scrutiny of the EU by national parliament's like Westminster	6%	8%	8%	8%	7%	3%	-	8%	6%	
		*	*	*	*	*	**			
Reforming the EU budget, for example to spend more on R&D and less on the Common Agricultural Policy	34%	30%	36%	39%	39%	28%	100%	33%	36%	
		*	*	*	*	*	**			
Other	4%	8%	7%	-	5%	-	-	8%	3%	
		IL*	I*	*	*	*	**	IL		
None of these	1%	1%	-	-	2%	2%	-	1%	2%	
		*	*	*	*	*	**			

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A	E	F	G	H	I	J	K	L

Q13. How many people are employed in your organisation in the UK?

Base	387	84	76	36	125	65	1	160	226
0-49	22%	100%	-	-	-	-	-	53%	-
		FGHIKL*	*	*		*	**	FGHIL	
50-249	20%	-	100%	-	-	-	-	48%	-
		*	EGHIKL*	*		*	**	EGHIL	
250-499	9%	-	-	100%	-	-	-	-	16%
		*	*	EFHIKL*		*	**		EFHIK
500-4,999	32%	-	-	-	100%	-	-	-	55%
		*	*	*	EFGIKL	*	**		EFGIK
5,000+	17%	-	-	-	-	100%	-	-	29%
		*	*	*		EFGHKL*	**		EFGHK
DK	0%	-	-	-	-	-	100%	-	-
		*	*	*		*	**		
Net: Small	41%	100%	100%	-	-	-	-	100%	-
		GHIL*	GHIL*	*		*	**	GHIL	
Net: large	58%	-	-	100%	100%	100%	-	-	100%
		*	*	EFK*	EFK	EFK*	**		EFK

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	0-49	50-249	250-499	500-4,999	5,000+	DK	SME	large
A	E	F	G	H	I	J	K	L

What is your organisation's annual turnover in the UK?

	Base	0-49	50-249	250-499	500-4,999	5,000+	DK	SME	large
Base	387	84	76	36	125	65	1	160	226
Up to £5 million	22%	86%	17%	3%	-	-	-	53%	0%
		FGHIKL*	GHIL*	*		*	**	FGHIL	
£5 million - £10 million	7%	10%	22%	6%	-	-	-	16%	1%
		HIL*	EGHIL*	HL*		*	**	HIL	
£10 million - £100 million	23%	4%	54%	56%	20%	2%	-	28%	20%
		*	EHIKL*	EHIKL*	EI	*	**	EI	EI
£100 million - £500 million	23%	-	5%	28%	54%	12%	100%	3%	38%
		*	E*	EFK*	EFGIKL	EK*	**		EFIK
Over £500 million	24%	-	1%	8%	26%	86%	-	1%	40%
		*	*	EK*	EFGK	EFGHKL*	**		EFGHK
DK	1%	1%	-	-	1%	-	-	1%	0%
		*	*	*		*	**		