

YouGov / C|T|F Corporate and Financial Communications Political Leaders

B2B Sample : 06th - 09th November 2014 Base: 531 B2B Decision Makers

Dasc. 331 BZB Decision makers																
	Total	Ge	ender			Age						Reg	jion main	ly work		
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Great Britain)
Who do you most trust to manage the UK economy?																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
David Cameron, George Osborne, and the Conservatives	58%	62%	46%	-	41%	61%	61%	58%	55%	56%	60%	68%	60%	48%	34%	70%
Ed Miliband, Ed Balls, and Labour	13%	13%	11%	31%	24%	10%	11%	12%	11%	17%	11%	12%	14%	13%	11%	11%
Neither of these	27%	24%	37%	38%	31%	27%	27%	27%	32%	23%	29%	18%	22%	39%	55%	19%
Don't know	2%	1%	5%	31%	3%	2%	1%	3%	3%	3%	-	2%	3%	-	-	_

Listed below are a number of phrases and characteristics.

Please indicate whether you think each is a better descriptor of David Cameron and the Conservatives, or Ed Miliband and Labour.

Is best for small business

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	53%	58%	39%	-	36%	56%	57%	53%	52%	46%	47%	64%	54%	54%	36%	47%
More like Ed Miliband and Labour	18%	16%	23%	62%	29%	16%	14%	18%	21%	21%	21%	14%	18%	9%	21%	-
Neither of these	23%	23%	25%	38%	20%	22%	25%	24%	22%	27%	32%	14%	21%	34%	35%	53%
Don't know	6%	4%	14%	-	15%	6%	4%	6%	5%	7%	-	8%	6%	4%	8%	-

Is best for creating jobs

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	53%	58%	41%	-	34%	56%	55%	56%	51%	58%	53%	59%	57%	54%	29%	68%
More like Ed Miliband and Labour	21%	20%	25%	62%	40%	18%	19%	19%	23%	19%	20%	23%	24%	9%	16%	13%
Neither of these	20%	19%	23%	38%	22%	20%	20%	20%	19%	22%	25%	14%	15%	30%	45%	19%
Don't know	5%	3%	11%	-	5%	5%	5%	6%	8%	2%	2%	5%	5%	8%	9%	-



	Total	Ge	ender			Age						Reg	gion mair	nly work		
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Grea Britain)
best for encouraging business investment																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	64%	66%	58%	-	48%	71%	64%	64%	60%	61%	64%	75%	64%	67%	46%	70%
More like Ed Miliband and Labour	14%	14%	15%	31%	23%	12%	12%	14%	15%	18%	18%	13%	13%	4%	18%	-
Neither of these	17%	17%	17%	69%	18%	13%	18%	17%	20%	15%	18%	7%	16%	29%	31%	30%
Don't know	5%	3%	10%	-	11%	4%	5%	5%	6%	6%	-	5%	7%	-	5%	-
best able to encourage science and innovation																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	51%	56%	38%	-	38%	53%	56%	51%	50%	54%	53%	55%	54%	54%	34%	45%
More like Ed Miliband and Labour	17%	17%	17%	31%	29%	12%	17%	18%	19%	21%	20%	18%	16%	13%	14%	-
Neither of these	22%	21%	24%	69%	22%	25%	19%	22%	22%	19%	22%	14%	21%	20%	39%	55%
Don't know	10%	6%	20%	-	10%	11%	9%	10%	9%	7%	5%	12%	9%	14%	13%	-
ill best equip Britain to compete against other countries te Germany and China																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	55%	60%	42%	-	38%	60%	61%	53%	57%	53%	56%	59%	57%	58%	40%	60%
More like Ed Miliband and Labour	16%	17%	15%	31%	31%	12%	13%	18%	16%	21%	21%	18%	16%	9%	14%	-
Neither of these	22%	19%	28%	69%	22%	21%	20%	22%	18%	18%	20%	17%	21%	30%	37%	40%
Don't know	7%	4%	15%	-	9%	7%	6%	6%	8%	8%	2%	6%	6%	4%	9%	-
ill do most to open up trade with emerging economies																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	393	135	3	50	132	154	189	103	55	33	123	137	20	52	9
	531			-		58%	60%									
More like David Cameron and the Conservatives	54% 18%	59% 17%	41% 21%	31%	38% 30%	17%		52%	51% 16%	56% 19%	55% 24%	62%	55% 20%	62% 9%	36% 21%	47% -
More like Ed Miliband and Labour Neither of these	18%	17%	21%	31%	18%	17%	15% 18%	18% 19%	16%	15%	13%	17% 13%	17%	25%	35%	- 53%
ineither of these	9%	7%	16%	31%	14%	7%	7%	10%	14%	10%	8%	8%	8%	5%	8%	-



	Total	Ge	ender			Age						Reg	gion mair	nly work		
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Great Britain)
nderstands the needs and concerns of businesses and mployers																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	59%	63%	47%	-	42%	63%	64%	57%	55%	51%	56%	67%	61%	62%	52%	57%
More like Ed Miliband and Labour	13%	13%	14%	31%	31%	10%	11%	12%	12%	15%	15%	15%	14%	4%	10%	-
Neither of these	22%	21%	27%	69%	18%	20%	22%	25%	28%	27%	26%	13%	17%	34%	33%	43%
Don't know	6%	3%	12%	-	9%	7%	3%	6%	5%	7%	2%	5%	9%	-	5%	-
/ill have a tax regime that is best for encouraging	E24	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Unweighted base Base: B2B Decision Makers	531 531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	59%	63%	49%	-	46%	65%	62%	57%	57%	57%	66%	64%	60%	63%	48%	47%
More like Ed Miliband and Labour	18%	18%	19%	31%	27%	15%	17%	20%	21%	23%	17%	18%	19%	4%	16%	-7770
Neither of these	17%	16%	21%	69%	18%	16%	15%	18%	17%	16%	17%	11%	15%	29%	28%	53%
Don't know	5%	3%	11%	-	9%	4%	6%	5%	5%	4%	-	7%	6%	4%	7%	-
as the policies to deliver a strong and healthy economy or Britain																
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More like Ed Miliband and Labour	16%	16%	16%	62%	31%	12%	13%	17%	18%	17%	20%	16%	17%	9%	14%	-
Neither of these	21%	20%	25%	38%	20%	23%	22%	20%	22%	17%	25%	16%	17%	29%	45%	30%
Don't know	6%	3%	13%	-	11%	6%	4%	6%	8%	5%	2%	7%	6%	4%	5%	-
/ill produce a growing economy that can guarantee																
nding for health and education for the long-term																
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More like David Cameron and the Conservatives	53%	58%	40%	-	44%	56%	58%	50%	54%	50%	54%	59%	58%	40%	32%	58%
More like Ed Miliband and Labour	17%	17%	17%	31%	23%	15%	15%	18%	20%	19%	17%	14%	17%	13%	16%	13%
Neither of these	23%	21%	30%	69%	24%	22%	21%	25%	18%	23%	26%	19%	19%	42%	45%	30%
Don't know	7%	4%	13%	-	9%	7%	6%	6%	8%	9%	2%	8%	6%	4%	7%	-



Total	Ge	ender			Age						Reg	jion main	ly work		
Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Great Britain)

Listed below are a number of phrases and characteristics.

Please indicate whether you think each is a better descriptor of David Cameron and the Conservatives, or Nigel Farage and UKIP.

Is best for small business

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	55%	56%	50%	-	48%	63%	60%	47%	48%	47%	44%	67%	55%	62%	50%	47%
More like Nigel Farage and UKIP	14%	15%	9%	38%	16%	7%	10%	19%	16%	22%	21%	11%	14%	15%	2%	11%
Neither of these	25%	23%	29%	62%	27%	22%	23%	27%	26%	22%	35%	15%	24%	23%	41%	42%
Don't know	7%	5%	12%	-	9%	7%	7%	6%	10%	9%	-	7%	7%	-	7%	-

Is best for creating jobs

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	57%	58%	52%	31%	37%	64%	62%	53%	50%	56%	56%	64%	59%	62%	46%	60%
More like Nigel Farage and UKIP	10%	11%	8%	38%	19%	6%	8%	13%	10%	21%	12%	11%	10%	6%	-	11%
Neither of these	27%	26%	30%	-	37%	24%	25%	28%	31%	18%	32%	20%	24%	28%	49%	30%
Don't know	6%	5%	10%	31%	7%	6%	6%	6%	10%	5%	-	6%	6%	4%	6%	

Is best for encouraging business investment

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	63%	65%	57%	-	44%	71%	65%	62%	64%	55%	61%	71%	63%	57%	54%	57%
More like Nigel Farage and UKIP	9%	11%	5%	38%	16%	5%	7%	12%	10%	18%	15%	9%	8%	11%	-	11%
Neither of these	22%	20%	29%	31%	32%	18%	24%	21%	21%	18%	23%	13%	22%	33%	43%	32%
Don't know	5%	4%	9%	31%	7%	5%	4%	5%	5%	9%	-	6%	6%	-	3%	

Is best able to encourage science and innovation

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	55%	57%	51%	31%	35%	66%	58%	52%	53%	55%	58%	58%	58%	53%	48%	47%
More like Nigel Farage and UKIP	8%	9%	6%	38%	14%	4%	6%	10%	5%	16%	9%	10%	7%	6%	-	11%
Neither of these	28%	28%	30%	-	42%	22%	28%	30%	32%	13%	30%	23%	27%	33%	47%	42%
Don't know	9%	7%	14%	31%	9%	9%	8%	9%	11%	16%	3%	9%	7%	9%	5%	-



	Total	Ge	ender			Age						Reg	gion mair	nly work		
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Great Britain)
Will best equip Britain to compete against other countries ike Germany and China																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	57%	58%	54%	31%	44%	66%	61%	52%	62%	55%	58%	59%	56%	50%	51%	51%
More like Nigel Farage and UKIP	13%	15%	6%	38%	18%	9%	10%	17%	12%	20%	15%	15%	13%	10%	-	19%
Neither of these	25%	23%	29%	31%	28%	20%	25%	27%	22%	14%	26%	19%	25%	41%	46%	30%
Don't know	5%	3%	11%	-	11%	6%	5%	4%	5%	10%	-	7%	5%	-	3%	-
/ill do most to open up trade with emerging economies																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	58%	59%	52%	31%	39%	66%	65%	50%	52%	55%	65%	65%	53%	67%	58%	47%
More like Nigel Farage and UKIP	14%	16%	9%	38%	22%	10%	9%	18%	12%	20%	9%	17%	16%	10%	-	23%
Neither of these	23%	21%	27%	-	30%	20%	22%	24%	30%	15%	23%	13%	24%	23%	37%	30%
Don't know	6%	4%	12%	31%	9%	4%	4%	8%	6%	10%	2%	5%	7%	-	5%	
Inderstands the needs and concerns of businesses and mployers																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
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More like David Cameron and the Conservatives	58%	59%	57%	-	46%	66%	60%	56%	56%	54%	55%	69%	57%	50%	50%	70%
More like Nigel Farage and UKIP	14%	16%	8%	69%	16%	9%	12%	17%	15%	20%	19%	11%	16%	15%	2%	11%
Neither of these	24%	23%	25%	-	29%	21%	25%	24%	24%	18%	26%	17%	23%	32%	45%	19%
Don't know	4%	2%	9%	31%	9%	4%	3%	3%	5%	8%	-	3%	4%	4%	3%	-
/ill have a tax regime that is best for encouraging																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	56%	58%	51%	-	40%	65%	60%	52%	50%	48%	55%	62%	60%	58%	54%	60%
More like Nigel Farage and UKIP	13%	14%	10%	38%	20%	7%	11%	17%	13%	22%	21%	13%	14%	11%	-	11%
Neither of these	23%	21%	28%	31%	31%	22%	22%	22%	28%	16%	23%	15%	20%	23%	43%	30%
Don't know	8%	6%	12%	31%	9%	6%	7%	8%	8%	15%	-	9%	7%	8%	3%	-



	Total	Ge	ender			Age						Reg	ion main	ly work		
	Base	Male	Female	18-24	25-34	35-44	45-54	55+	North	Midlands	East	London	South	Wales	Scotland	Elsewhere (i.e. outside of Great Britain)
Has the policies to deliver a strong and healthy economy for Britain																
Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	58%	60%	52%	31%	40%	67%	61%	55%	58%	57%	58%	66%	56%	58%	48%	47%
More like Nigel Farage and UKIP	12%	13%	8%	38%	18%	6%	10%	15%	9%	18%	19%	12%	14%	6%	2%	11%
Neither of these	26%	24%	30%	-	33%	25%	25%	25%	27%	17%	23%	17%	27%	32%	47%	42%
Don't know	5%	3%	10%	31%	9%	3%	4%	5%	6%	8%	-	5%	4%	4%	3%	-

Will produce a growing economy that can guarantee funding for health and education for the long-term

Unweighted base	531	393	138	3	50	128	154	196	103	54	34	118	140	22	51	9
Base: B2B Decision Makers	531	396	135	3	50	132	157	189	103	55	33	123	137	20	52	9
More like David Cameron and the Conservatives	56%	58%	51%	31%	39%	63%	60%	54%	57%	56%	53%	60%	61%	44%	42%	70%
More like Nigel Farage and UKIP	8%	9%	6%	38%	13%	5%	7%	9%	7%	14%	12%	7%	8%	11%	-	11%
Neither of these	29%	28%	32%	-	39%	27%	27%	30%	28%	20%	35%	25%	24%	41%	55%	19%
Don't know	7%	5%	11%	31%	9%	6%	6%	7%	9%	10%	-	7%	8%	4%	3%	-