

## YouGov Survey Results

Sample Size: 113 SMALL AND MID-CAP QUOTED COMPANIES

Fieldwork: 4th - 21st March 2016

SMALL AND MID-CAP QUOTED COMPANIES
All

How optimistic or pessimistic do you feel about **\*\*the UK economy\*\*** over the coming 12 months? On this scale, the mid-point represents 'neutral' and will appear as number 5.

Unweighted Base	113
<b>Base</b>	<b>112</b>
0	-
1	-
2	1
3	9
4	18
5	28
6	30
7	17
8	8
9	-
10	-
Refused	1
Net: Pessimists	86
Net: Optimists	25
Net: Optimism	-62
<b>Mean</b>	<b>5.44</b>
<b>Standard deviation</b>	<b>1.38</b>
<b>Standard error</b>	<b>0.13</b>

How optimistic or pessimistic do you feel about **\*\*your own company's prospects\*\*** over the next 12 months? The mid-point again represents 'neutral'.

Unweighted Base	113
<b>Base</b>	<b>112</b>
0	-
1	1
2	1
3	4
4	3
5	11
6	21
7	24
8	34
9	11
10	3
Refused	-
Net: Pessimists	40
Net: Optimists	72
Net: Optimism	31
<b>Mean</b>	<b>6.88</b>
<b>Standard deviation</b>	<b>1.67</b>
<b>Standard error</b>	<b>0.16</b>

<b>SMALL AND MID-CAP QUOTED COMPANIES</b>
<b>All</b>

By what percentage do you expect **the number of full time employees in your business** to change over the next 12 months?

Unweighted Base	113
<b>Base</b>	<b>112</b>
+ 50% or more [65]	4
+ 30% to +49% [39.5]	1
+ 20% to + 29% [24.5]	13
+ 15% to + 19% [17]	4
+ 10% to + 14% [12]	10
+ 5% to + 9% [7]	17
+ 3% to + 4% [3.5]	13
+ 1% to +2% [1.5]	12
No change [0]	25
-1% to -2% [-1.5]	2
-3% to -4% [-3.5]	2
-5% to -9% [-7]	4
-10% to -14% [-12]	2
-15% to -19% [-17]	1
-20% to -29% [-24.5]	-
-30% to -49% [-39.5]	-
-50% or more [-65]	-
Net: Total Increase	74
Net: Total Decrease	13
<b>Mean</b>	<b>8.02</b>
<b>Standard deviation</b>	<b>14.77</b>
<b>Standard error</b>	<b>1.40</b>

By how much do you expect your **turnover** to change in the coming 12 month period?

Unweighted Base	113
<b>Base</b>	<b>112</b>
+ 50% or more [65]	9
+ 30% to +49% [39.5]	11
+ 20% to + 29% [24.5]	11
+ 15% to + 19% [17]	10
+ 10% to + 14% [12]	17
+ 5% to + 9% [7]	24
+ 3% to + 4% [3.5]	6
+ 1% to +2% [1.5]	6
No change [0]	9
-1% to -2% [-1.5]	1
-3% to -4% [-3.5]	-
-5% to -9% [-7]	1
-10% to -14% [-12]	2
-15% to -19% [-17]	2
-20% to -29% [-24.5]	1
-30% to -49% [-39.5]	-
-50% or more [-65]	1
Net: Total Increase	94
Net: Total Decrease	8
<b>Mean</b>	<b>15.72</b>
<b>Standard deviation</b>	<b>20.66</b>
<b>Standard error</b>	<b>1.95</b>

Are you considering raising capital for your company in the next 12 months?

Unweighted Base	113
<b>Base</b>	<b>112</b>
Yes	54
No	58

<b>SMALL AND MID-CAP QUOTED COMPANIES</b>
<b>All</b>

Which of the following external shocks or events, if any, do you think pose the greatest potential risk to your business? \*\*You may select up to three.\*\*

Unweighted Base	113
<b>Base</b>	<b>112</b>
The UK's referendum on the EU	57
Rise in UK interest rates	17
An EU member state exit from the Eurozone	15
Continuing Chinese economic downturn	39
Continued recession in the Eurozone	27
Instability in the UK housing market	15
Domestic terrorism	14
Terrorism overseas	10
Foreign currency fluctuations	23
High value of sterling	18
Other	12
I do not believe any of these will have an impact on my business	10
Don't know	*

How prepared is your business should the UK vote to leave the European Union?

Unweighted Base	113
<b>Base</b>	<b>112</b>
Very prepared	11
Reasonably prepared	49
Only somewhat prepared	29
Not at all prepared	14
Don't know	10

How would you describe the impact on your business of the UK's membership of the European Union?

Unweighted Base	113
<b>Base</b>	<b>112</b>
Strongly positive	16
Slightly positive	32
No impact	39
Slightly negative	20
Strongly negative	3
Don't know	2
Net: Positive	48
Net: Negative	23

Which of the following scenarios do you feel would be most beneficial to your business?

Unweighted Base	113
<b>Base</b>	<b>112</b>
UK leaving the European Union completely	19
UK remaining in the European Union under the recently negotiated terms	69
Don't know	24
UK remaining in the European Union under current terms	-
Other	-